

AVIATION-RELIANT BUSINESS QUESTIONNAIRE

Thank you for participating in this important study. Please provide the following information and return within 10 days via email to thomas.gibson@kimley-horn.com or via mail to Thomas Gibson, 1001 W. Southern Ave., Suite 131, Mesa, AZ 85210.

Scan this QR code to complete this survey online or visit:
<https://www.surveymonkey.com/r/Aviation-Reliant-Business>



RESPONSES ARE ANONYMOUS AND REPORTED IN COMBINATION WITH OTHER RESPONDENTS.
 Please complete this survey based on estimated figures through the end of calendar year 2018.

GENERAL BUSINESS INFORMATION

Company Name: _____
 Contact Name: _____ Phone #: _____
 Email: _____

Industry:

- | | |
|--|---|
| <input type="checkbox"/> Agriculture, Forestry, Fishing and Hunting | <input type="checkbox"/> Professional, Scientific, and Technical Services |
| <input type="checkbox"/> Mining, Quarrying, and Oil and Gas Extraction | <input type="checkbox"/> Management of Companies and Enterprises |
| <input type="checkbox"/> Utilities | <input type="checkbox"/> Administrative and Support and Waste Management and Remediation Services |
| <input type="checkbox"/> Construction | <input type="checkbox"/> Educational Services |
| <input type="checkbox"/> Manufacturing | <input type="checkbox"/> Health Care |
| <input type="checkbox"/> Wholesale Trade | <input type="checkbox"/> Social Assistance |
| <input type="checkbox"/> Retail Trade | <input type="checkbox"/> Arts, Entertainment, and Recreation |
| <input type="checkbox"/> Transportation and Warehousing | <input type="checkbox"/> Accommodation |
| <input type="checkbox"/> Information | <input type="checkbox"/> Food Services |
| <input type="checkbox"/> Finance and Insurance | <input type="checkbox"/> Other Services (except Public Administration) |
| <input type="checkbox"/> Real Estate and Rental and Leasing | <input type="checkbox"/> Public Administration |

1. How many full-time employees are currently employed with your company? _____
2. How many part-time employees are currently employed with your company? _____
3. In what ways is your business reliant on aviation? Please elaborate: _____

BUSINESS USE OF AVIATION

- 4. Please estimate the total percentage of employees who will have used aviation in Colorado to conduct business in 2018: _____ %

- 5. Do your employees use Colorado’s airports to reach:
Company branch locations? YES NO
Clients/client sites? YES NO
Supplier/manufacturer locations? YES NO
Other (please specify): _____

Commercial Service Details

- 6. Please estimate the percentage of your business-related trips that will have been flown in 2018 on:
Commercial service flights: _____ % (If 0%, skip to question 10)

- 7. Please estimate your business’s total number of 2018 commercial airline trips in Colorado: _____
Percent of total domestic flights: _____ %
Percent of total international flights: _____ % (these two lines should = 100%)

- 8. What were your company’s three most common **commercial airline destinations** in 2018?
a. _____ Number of trips in 2018: _____
b. _____ Number of trips in 2018: _____
c. _____ Number of trips in 2018: _____

- 9. What were your company’s three most used **Colorado commercial airports for departures** in 2018?
a. _____ Number of trips in 2018: _____
b. _____ Number of trips in 2018: _____
c. _____ Number of trips in 2018: _____

- 10. Do clients use commercial service airlines to reach your office locations? YES NO
If yes, how many client-visiting trips will your company have in 2018 using commercial airlines? _____

General Aviation Details

- 11. Please estimate the percentage of your business-related trips that will have been flown in 2018 on:
General aviation flights: _____ % (If 0%, skip to question 15)

- 12. Please estimate your business’s total number of general aviation trips in Colorado per year: _____

- 13. What are your company’s three most common **Colorado general aviation destinations** in 2018?
a. _____ Number of trips in 2018: _____
b. _____ Number of trips in 2018: _____
c. _____ Number of trips in 2018: _____

14. What are your company's three most common **Colorado airports for general aviation departures** in 2018?

- a. _____ Number of trips in 2018: _____
- b. _____ Number of trips in 2018: _____
- c. _____ Number of trips in 2018: _____

15. Do **clients** use general aviation to reach your office locations? YES NO

If yes, how many client-visiting trips will your company have in 2018 using general aviation? _____

16. Please respond regarding your company's Colorado general aviation usage:

Does your company use general aviation charters or air taxis? YES NO

Does your company **own** general aviation aircraft? YES NO

Does your company **lease** general aviation aircraft? YES NO

Does your company have **fractional ownership** in general aviation aircraft? YES NO

17. What is the primary general aviation aircraft used by your company? _____

18. What Colorado airport is this aircraft parked/based at? _____

Use of Air Cargo

19. Does your company use air cargo/freight services to ship goods in Colorado? YES NO

If YES, what size shipments? (check all that apply)

- Documents less than 2 lbs.
- Parcels 2 to 70 lbs.
- Freight greater than 70 lbs.

20. In 2018, what were the three most common **types of goods sent by your company via air freight** in Colorado?

- a. Type of goods: _____ 2018 volume: _____ (in tons)
- b. Type of goods: _____ 2018 volume: _____ (in tons)
- c. Type of goods: _____ 2018 volume: _____ (in tons)

Improving Colorado's Airports

21. What Colorado airports do you think are most in need of improvements? Consider improvements to facilities, services, commercial flights, and freight access.

- a. Airport: _____
Needed improvements: _____
- b. Airport: _____
Needed improvements: _____

BUSINESS LOCATION FACTORS

22. Please rate the following factors based on how much they influence where you locate your business in Colorado (5 being most important, 1 being least important):

Factor	Influence Over Business Location				
	1	2	3	4	5
Convenient Highway Access					
Commercial Service Airport					
Airport with International Flights					
General Aviation Airport					
Cost of Living					
Rail Transportation Facilities					
Urban Business District					
Raw Materials/Natural Resources					
Universities/R&D Centers					
Academic or Cultural Centers					
Tax Incentives					
Regulatory Environment					
Availability of Trained Workforce					
Labor Cost					
Proximity to Suppliers					
Historic Location of Business					
Proximity to Clients					
Other (please specify)					

FINAL THOUGHTS

23. Please provide any final thoughts on the ability of Colorado’s airports to support your business needs:

Thank You for Your Participation!

Should you have questions or concerns regarding this survey, please contact:

Scott Storie

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